

MAIL TO:
Office of the Attorney General
Registry of Charitable Trusts
P.O. Box 903447
Sacramento, CA 94203-4470

STREET ADDRESS:
1300 I Street
Sacramento, CA 95814
Telephone: (916) 323-5079

WEB SITE ADDRESS:
<http://ag.ca.gov/charities/>

COMMERCIAL FUNDRAISER FOR CHARITABLE PURPOSES

ANNUAL FINANCIAL REPORT FOR 20 05

(California Government Code sections 12586 and 12599)

11 Cal. Code Regs. section 308

Failure to file annual financial report by January 30th annually for each calendar year of solicitation may result in late fees as defined in Government Code section 12586.1

An annual financial report must be filed for each event for each charity solicited for during the previous calendar year.



Name and Address of Commercial Fundraiser for Charitable Purposes:	Name and Address of Charitable Organization:
CF No. <u>104</u>	CT No. <u>Exempt (Religious)</u> F.E.I.N. No. <u>39-1509253</u>
<u>Aria Communications Corporation</u>	<u>Lutheran Association of Missionaries and</u>
<u>Name of commercial fundraiser for charitable purposes</u>	<u>Name of charity</u>
<u>717 West St. Germain Street</u>	<u>3525 North 124th St, Suite 1 Pilots</u>
<u>Address of commercial fundraiser for charitable purposes</u>	<u>Address of charity</u>
<u>St. Cloud, MN 56301</u>	<u>Brookfield, WI 53005</u>
<u>City, State, and ZIP Code of commercial fundraiser for charitable purposes</u>	<u>City, State, and ZIP code of charity</u>

Figures from (check one): National Campaign California Campaign

Telefundraising held (on) (from) September 10, 20 05 to December 31, 20 05
(Type of activity) (Date or dates must be shown)

Is the contract between the commercial fundraiser for charitable purposes and charity based upon a fee or percentage of revenue? Fee Percentage Other
If other, provide brief explanation Contact rate plus fees and expenses

1. REVENUE

- A. Cash contributions \$43,317.00 A.
- B. Entertainment sales or admission charges _____ B.
- C. Sales from products _____ C.
- D. Advertisement sales _____ D.
- E. Membership fees _____ E.
- F. Other sources: (Specify) _____ Fa.
- a. _____ Fb.
- b. _____ Fc.
- c. _____ Fd.
- d. _____

G. TOTAL REVENUE

\$43,317.00 g.

2. EXPENSES

- A. Fees or commissions Telemarketing \$32,652.00 A.
- B. Salaries _____ B.
- C. Payroll taxes _____ C.
- D. Employee benefits _____ D.
- E. Cost of merchandise for resale _____ E.
- F. Cost of entertainment _____ F.
- G. Postage - Mail Follow Up & Mailings \$691.49 G.
- H. Advertising _____ H.
- I. Telephone _____ I.
- J. Rental of equipment _____ J.
- K. Facilities charge _____ K.
- L. Permits _____ L.
- M. Other expenses: (Specify)
 - a. Set Up Fee \$750.00 Ma.
 - b. Compliance Fee \$250.00 Mb.
 - c. List Processing Fee \$50.00 Mc.
 - d. Phone Append \$1,510.60 Md.

N. TOTAL EXPENSES

\$35,904.09 N.

✓

**COMMERCIAL FUNDRAISER FOR CHARITABLE PURPOSES
ANNUAL FINANCIAL REPORT FOR 20⁰⁵**

(California Government Code sections 12586 and 12599)

11 Cal. Code Regs. section 308

Page 2

3. Amount to charity (subtract line 2N from line 1G)	\$7,412.91	3.
4. Less additional fundraising expenses paid by charity including fee paid to commercial fundraiser for charitable purposes (to be completed by charity)	-0-	4.
5. Less fair market value of goods and/or services used for the event which were paid by sponsor(s)	-0-	5.
6. Net proceeds realized by charity from the campaign (subtract lines 4 and 5 from line 3)	\$7,412.91	6. ✓

7. (a) Is any director, officer, or employee of the commercial fundraiser for charitable purposes a director, officer, or employee of the charitable organization listed in this report?

Yes No If "yes" complete the following:

Name and address of director, officer, or employee of commercial fundraiser for charitable purposes	Name and address of charitable organization	Relationship of officer, etc. to charitable organization
N/A		

(b) For each affiliation identified in 7(a), attach copy of the contract between the commercial fundraiser for charitable purposes and the charity.

N/A

Under penalties of perjury, I declare that I have examined this report, including accompanying documents, schedules and statements, and to the best of my knowledge and belief, it is true, correct and complete.